







As data privacy restrictions grow around standardized tests, students must opt-in to make their data available to schools. These changes will cause a 40% decrease in the number of records some sources will have.



Couple this with the <u>decline</u> in student population over the past few years, and many colleges will see a 50% decline in the number of student names available for their recruitment efforts.





# The Impact Will Grow Over Time

















**Fall 2025** 







**Fall 2027** 









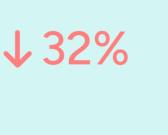


















\* compared to Fall 2023

#### Access to students will vary by age and demographic

Typically hard-to-reach groups will only become more difficult to reach.

Due to data privacy restrictions affecting school-day test-takers and online test-takers, access to students of color, low-income students, rural students, and younger high school students will decrease even more rapidly than other groups.

Younger high school students will become harder to reach

38% fewer seniors

50% fewer juniors

70% fewer sophomores 80-90% fewer freshmen

### Availability of records will vary by state

experience an even larger decrease in student names available.

Depending on the state your college or university targets for recruitment, you may

Loss of student names by state **Kentucky North Dakota** -24% -54% **Rhode Island** Connecticut -84% Louisiana **California** \* projected decrease by Fall 2027

#### At CBSS, our data won't be limited by the shift to online testing and the looming

student data cliff. And, our exclusive data sources allow us to provide records for

It's time to diversify your data sources

Not all data providers get their data through standardized tests.

hard-to-reach students like late test-takers and students who opted out of standardized tests. Search for students by: Type of College Sports/Activities **GPA** Majors

...and more! Religion **Ethnicity** Location Our data powers recruitment efforts for colleges nationwide, ranging from large public institutions to small private ones. Contact us to learn how our data can help

## you make up for the loss of records from other sources.





Contact us to get started:



contact@cbssearch.net



(816) 318 - 4441

Sources:

www.cbssearch.net

recruitment/?sh=1bfd814321b3&utm\_content=263396155&utm\_medium=social&utm\_source=linkedin&hss\_channel=lcp-93114154 https://www.chronicle.com/article/is-it-the-end-of-student-recruitment-as-we-know-it?sra=true

Sources: https://www.forbes.com/sites/vinaybhaskara/2023/05/08/search-cliff-how-the-digital-psat-and-sat-will-cripple-student-